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CONTACT

Heather South, One Globe Renewables  
Business: 303-565-8787  
[hsouth@onegloberenewables.co](mailto:hsouth@onegloberenewables.co)



**EPC/Finance Partnership Creates a Turn-Key, One-Stop Shop**

In August 2010, **One Globe Renewables, LLC**, a next generation solar financial development company, and **Douglass Colony Group, Inc.**, a 65- year old industry leader in commercial roofing, metals, solar, and waterproofing, partnered to offer a wide range of purchasing options for customers interested in solar PV. Prior to this collaboration, Douglass Colony installed several solar systems nationwide on a cash-only basis. By partnering with One Globe Renewables, Douglass Colony clients are afforded the opportunity to experience the cost saving, environmental and marketing benefits of solar without any upfront costs.

Douglass Colony's in-house financing through One Globe Renewables creates a seamless solar buying experience for customers. Combined, Douglass Colony and One Globe Renewables offer a turnkey solution to any business owner, land owner or municipality that is interested in solar PV options. Douglass Colony performs all system design, sizing, engineering and procurement in-house and, in return, One Globe Renewables works with several investors to finance their projects via a power purchase agreement or commercial solar lease, both of which essentially eliminates all up-front financial barriers.

Conversely, One Globe Renewables is able to create a one-stop shop by maintaining Douglass Colony as an EPC (Engineering Procurement and Construction) partner. As a result, One Globe Renewables does not need to search nationally for installers because Douglass Colony Group maintains a national presence and will travel to all solar projects. Furthermore, when One Globe Renewables has clients with land or rooftop space available to install a solar PV system, Douglass Colony's industry leading expertise allows One Globe Renewables the ability to create a project layout and system size that will most benefit their customers financially. Additionally, Douglass Colony's expertise in commercial roofing will ensure that no roof is adversely affected by solar rooftop penetrations.

Bob Bechtholdt, President and CEO of Douglass Colony Group explains, "Douglass Colony added the financial/project development division and partnership with One Globe Renewables because making solar energy broadly attainable and financially attractive creates a scenario where everyone wins-the business, the people, and the planet."

Douglass Colony Group, a 65-year leader in commercial roofing, metals fabrication and waterproofing added a solar division to its Commerce City, Colorado operation in 2007. The company has installed and maintained solar power for government, municipalities and private industries, becoming a regional authority in solar power for commercial entities. One Globe Renewables is a next generation solar project development company that brings financial strength and business asset modeling to the solar equation. Together, they provide an end-to-end solution that eliminates the barriers to solar adoption.

For more information, please contact Heather South at One Globe Renewables at 303.565.8787 or visit [www.onegloberenewables.co](http://www.onegloberenewables.co)

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